

Department of Information Resources
 Request for Offer DIR-CPO-4776
 Cabling Services and Related Products
 BID PACKAGE 2 - PRICING SHEET

COMPANY NAME: FLV, LLC dba P&C Communications

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1- DIR Discount%) x (1+0.75%)

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
Panduit Products	Panduit copper and fiber products	https://www.panduit.com/content/dam/panduit/en/support/catalogs/Panduit-2019-Network-Infrastructure-Catalog.pdf				15.00%	\$0.00
							\$0.00
Corning Products	Corning Fiber connectivity products	https://www.corning.com/catalog/coc/documents/selection-guides/LAN-1273-AEN.pdf					0
						15.00%	\$0.00
							\$0.00
Leviton Products	All Leviton Products	https://catalogs.leviton.com/L-400-Full-Product-Catalog/C/					0
						15.00%	\$0.00
							\$0.00
Legrand Products	All Legrand/Orrtronics Products	https://www.mc-mc.com/ASSETS/DOCUMENTS/ITEMS/EN/Wiremold_VLP562345_Catalog.pdf					
						15.00%	\$0.00
							\$0.00
Belden	All Belden Connectivity Products	https://info.belden.com/hubs/resources/technical/catalogs/cabling-solutions-for-industrial-appliances-catalog.pdf					0
						15.00%	\$0.00

Cabling Product Description (list additional products)							
N/A							\$0.00
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6. Cabling Products

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Additional Discount Based On Aggregate Sales					
Contract Sales Threshold	Product or Category Description	Part Number if Applicable	Original Discount	Additional Discount	Total Discount
N/A					