

Department of Information Resources
 Request for Offer DIR-TSO-TMP-246
 Cabling Services and Related Products
 BID PACKAGE 2 - PRICING SHEET

COMPANY NAME: P&C Communications

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**
 For reference purposes, the formula to calculate DIR Customer Price is: $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
	Superior /Essex		All			30.00%	
	Mohawk		All			20.00%	\$0.00
	Berk-tek		All			20.00%	\$0.00
	Belden		All			15.00%	\$0.00
	General cable		All			40.00%	
	Leviton		All			25.00%	
	Panduit		All			20.00%	
	B-line		All			25.00%	\$0.00
							0
	Tyton Hellerman		All			10.00%	\$0.00
	Chatswoth Products		All			25.00%	\$0.00
	Corning		All			20.00%	\$0.00
							0
	Erico		All			20.00%	\$0.00
	Quiktron		All			15.00%	\$0.00
	Premier Conduit		All			35.00%	\$0.00
	Commscope		All			20.00%	\$0.00
							0
	Bridgeport		All			30.00%	\$0.00
	3m		All			15.00%	\$0.00
							0
	T&B		All			35.00%	\$0.00
	Cantex		All			10.00%	\$0.00
	Hoffman		All			10.00%	\$0.00
	Middle Atlantic		All			20.00%	\$0.00
	Ortronics		All			20.00%	\$0.00
	Power control Systems		All			35.00%	\$0.00
	Siemon		All			20.00%	\$0.00
	STI		All			20.00%	\$0.00
	Tappan		All			20.00%	\$0.00
Cabling Product Description (list additional products)							
	Velcro USA		All			10.00%	\$0.00
	Altronics		All			10.00%	\$0.00
	Cablofil		All			20.00%	\$0.00
	Calrad		All			5.00%	\$0.00
	Circa		All			25.00%	\$0.00
	Omni		All			10.00%	\$0.00
							\$0.00

